

Small Business Appetite Guide

Select an industry below to view available products, professions and revenue/coverage limits:

PRODUCT OVERVIEW	ARCHITECTURE AND ENGINEERING	ARTIS CONTRA		CONSULTING	CREATIVE AND DESIGN	
FINANCIAL SERVICES	HEALTH, BEAUTY AND FITNESS	JANITORIAL	SERVICES	LANDSCAPING SERVICES	LEGAL SERVICES	
MARKETING AND PUBLIC RELATIONS	MISCELLANEOUS BUSINESS SERVICES	REAL ESTATE		RETAIL	TECHNOLOGY	
ARCHITECTURE AND ENG	GINEERING				<u>TOP</u>	
Available Products: PL, GL, BOP* PL Revenue Limit: \$1m GL Payroll Limit: \$1m BOP Square Footage Cap: 35K BOP Revenue Limit: \$1m BOP Payrol Limit: \$1m Coverage/Liability Aggregate Limit: \$2m Online (up to \$3m by phone for PL/GL) State Exclusions: No PL in VA, VT						
✓ Architecture			✓ Engineering design services			
✓ Building/construction insp	ection		✓ Environmental engineering			
✓ Civil engineering			✓ Industria	✓ Industrial engineering		
✓ Control systems integration	n/automation		✓ Landsca	✓ Landscape architect		
✓ Draftsman (including CAD	/CAM)		✓ Process	✓ Process engineering		
✓ Electrical engineering			✓ Project r	✓ Project manager (architecture or engineering)		
✓ Engineering			✓ Transport	✓ Transportation engineering		
ARTISAN CONTRACTORS	;		<u>'</u>			
Available Products: GL* GL R	Revenue Limit: \$500K Coverage	e/Liability Aggreg		•		
✓ Air conditioning systems in	✓ Air conditioning systems installation and repair		✓ Heating and air conditioning installation and repair (no liquefied petroleum gas (LPG))			
✓ Appliance and accessorie	s installation and repair		✓ Home theater installation			
✓ Cabling installation	✓ Cabling installation		✓ Interior finishing work			
✓ Carpentry (interior only)			✓ Locksmiths			
✓ Carpet, rug, furniture, or u	pholstery cleaning (customer's p	remises only)	✓ Masonry work			
✓ Clock making and repair			✓ Painting (interior only)			
✓ Communications equipme	ent installation		✓ Plasterin	✓ Plastering or stucco work		
✓ Door or window installatio	n and repair		✓ Plumbing (commercial and residential)			
✓ Driveway or sidewalk pavi	ng/repaving		✓ Security system installation			
✓ Drywall or wallboard instal	llation and repair		✓ Sign painting and lettering (interior and exterior)			
✓ Electrical work (interior on	ly)		✓ Sound equipment installation			
✓ Fence installation and repa	air		✓ Tile, stone, marble, mosaic, or terrazzo work (interior only)			
✓ Floor covering installation	(no ceramic tile or stone)		✓ Upholstery work			
✓ Glass installation and repa	air (no auto work)		✓ Window cleaning (nothing above 15 feet)			
✓ Handyperson (no roof wor)	rk)					
CONSULTING						
Available Products: PL, GL, BOP* PL Revenue Limit: \$5m GL Payroll Limit: \$3m BOP Square Footage Cap: 35K BOP Revenue Limit: \$3m PL/GL Coverage/Liability Aggregate Limit: \$2m Online (up to \$5m by phone) BOP Coverage/Liability Aggregate Limit: \$2m Online (up to \$4m by phone)						
✓ Business consulting	(-(/		g consulting	, , , , , , , , , , , , , , , , , , , ,	
✓ Education consulting				✓ Research consulting		
Human Resources (HR) consulting		✓ Resume consulting				
✓ IT consulting		✓ Strategy consulting				
Management consulting		- 07	4			
Wanagement concatang			- J			

^{*} PL & GL: Available in all states except AK | * *BOP: Not available in AK, AL, AR, DE, FL, HI, ID, IA, KS, KY, LA, ME, MS, MT, NE, ND, NH, NM, NV, OK, OR, RI, SC, SD, TN, UT, VA, VT, WA, WV, WY | Underwritten by Hiscox Insurance Company Inc., a Chicago-based insurance company. Copyright © 2021 Hiscox Inc. All rights reserved.

603_appetite PL GL BOP 11/20 1 of 5

CREATIVE AND DECICAL						
CREATIVE AND DESIGN Available Products: PL, GL, BOP* PL Revenue Limit: \$5m GL Payroll Limit: \$3m BOP Square Footage Cap: 35K BOP Revenue Limit: \$3m PL/ GL						
Coverage/Liability Aggregate Limit: \$2m Online (up to \$5m by phone) BOP Coverage/Liability Aggregate Limit: \$2m Online (up to \$4m by phone)						
✓ Graphic design	✓ Photography; Client videography					
✓ Interior design (BOP Revenue Limit: \$5m No PL in VA, VT)	✓ Professional organizer (BOP Revenue Limit: \$5m No PL in VA, VT)					
✓ Photo booths	✓ Visual effect designer for films/videos					
FINANCIAL SERVICES						
Available Products: PL, GL, BOP* PL Revenue Limit: \$5m GL/BOP Square Footage Cap: 35K BOP Revenue Limit: \$3m PL/GL Coverage/Liability Aggregate Limit: \$2m Online (up to \$5m by phone) BOP Coverage/Liability Aggregate Limit: \$2m Online (up to \$4m by phone)						
✓ Accounting (PL Revenue Limit: \$1m PL Coverage/Liability Limit: \$3M)	✓ Medical billing (No PL in NY)					
✓ Bookkeeping	✓ Tax preparation					
✓ Insurance agent services (Revenue Limit: \$1m PL; \$5m BOP)						
Available Products: GL, BOP* GL Payroll Limit: \$3m BOP Square Footage Ca \$2m Online (up to \$5m by phone) BOP Coverage/Liability Aggregate Limit: \$2r						
✓ Actuarial services (BOP Revenue Limit: \$3M)	✓ Mortgage brokering/banking (BOP Revenue Limit: \$3m GL Square Footage Cap: 35K)					
✓ Financial auditing or consulting	✓ Stock brokering (GL Square Footage Cap: 35K)					
✓ Investment advice						
HEALTH, BEAUTY AND FITNESS						
Available Products: PL, GL, BOP* PL Revenue Limit: \$5m GL/BOP Square Foliability Aggregate Limit: \$2m Online (up to \$5m by phone) BOP Coverage/Liability Aggregate Limit: \$2m Online (up to \$5m by phone)						
✓ Art therapy	✓ Marriage and family therapy					
✓ Acupressure services (No coverage in NV)	✓ Massage therapy (No GL Square Footage Cap)					
✓ Acupuncture services (No coverage in NV)	✓ Mental health counseling					
✓ Audiology (No PL in NV)	✓ Music therapy					
✓ Barber/hair stylist services (No GL Square Footage Cap)	✓ Nail technician services (No GL Square Footage Cap)					
✓ Beautician/cosmetology services (No GL Square Footage Cap)	✓ Occupational therapy (No PL in IN)					
✓ Dance therapy	✓ Personal training (health AND fitness)					
✓ Diet/nutrition services	✓ Psychology (No PL in IN)					
✓ Drama therapy	✓ Social work services					
✓ Esthetician services (No GL Square Footage Cap)	✓ Speech therapy (No coverage in NV)					
✓ First aid and CPR training	✓ Substance abuse counseling					
√ Hypnosis	✓ Yoga/Pilates instruction					
Available Products: PL AND GL* PL Revenue Limit: \$5m GL Gross Sales Limit: \$5m PL/GL Coverage/Liability Aggregate Limit: \$2m Online (up to \$3m by phone) State Exclusions: No PL in IN						
✓ Home health aide	✓ Personal care aide					
JANITORIAL SERVICES						
Available Products: GL* GL Payroll Limit: \$500K Coverage/Liability Aggregate Limit: \$2m						
✓ Dryer vent cleaning	✓ Residential cleaning services (interior and exterior)					
✓ Janitorial/cleaning services	✓ Small commercial office cleaning (interior only)					
LANDSCAPING SERVICES						
Available Products: GL* GL Payroll Limit: \$500K Coverage/Liability Aggregate Limit: \$2m						
✓ Gutter or chimney cleaning	✓ Lawn care services (residential and commercial)					
✓ Landscaping/gardening services (residential and commercial)	✓ Snow blowing and removal (no auto coverage)					

603_appetite PL GL BOP 11/20 2 of 5

^{*} PL & GL: Available in all states except AK | * *BOP: Not available in AK, AL, AR, DE, FL, HI, ID, IA, KS, KY, LA, ME, MS, MT, NE, ND, NH, NM, NV, OK, OR, RI, SC, SD, TN, UT, VA, VT, WA, WV, WY | Underwritten by Hiscox Insurance Company Inc., a Chicago-based insurance company. Copyright © 2021 Hiscox Inc. All rights reserved.

LEGAL SERVICES	
Available Products: PL, GL, BOP* PL Revenue Limit: \$5m GL Payroll Limit: \$5 Coverage/Liability Aggregate Limit: \$2m Online (up to \$5m by phone) BOP Cov	
✓ Claims adjusting (No PL in NY)	✓ Expert witness services
✓ Court reporting	✓ Notary services (No PL in CA GL Square Footage Cap: 35K)
✓ Document preparation	✓ Process server
Available Products: GL, BOP* GL/BOP Square Footage Cap: 35K BOP Reversor by phone) BOP Coverage/Liability Aggregate Limit: \$2m Online (up to \$4m)	
✓ Attorney	✓ Trustee services
✓ Paralegal	✓ Other legal services
MARKETING AND PUBLIC RELATIONS	
Available Products: PL, GL, BOP* PL Revenue Limit: \$5m GL Payroll Limit: \$5 Coverage/Liability Aggregate Limit: \$2m Online (up to \$5m by phone) BOP Cov	
✓ Advertising	✓ Marketing/media consulting
✓ Brand consultant	✓ Public relations
✓ Digital marketing	✓ Search engine services (SEO/SEM)
✓ Direct marketing	✓ Social media consultant
✓ Market research	✓ Other marketing/PR services
MISCELLANEOUS BUSINESS SERVICES	
Available Products: PL, GL, BOP* PL Revenue Limit: \$5m GL Payroll Limit: \$5 Coverage/Liability Aggregate Limit: \$2m Online (up to \$5m by phone) BOP Cov	· · · · · · · · · · · · · · · · · · ·
✓ Answering/paging services (GL Square Footage Cap: 35K)	✓ Project management
✓ Auctioneering	✓ Recruiting (employment placements) (GL Square Footage Cap: 35K)
✓ Business manager services	✓ Talent agency (GL Square Footage Cap: 35K)
✓ Event planning/promotion	✓ Training (business, vocational or life skills)
✓ Executive placement (GL Square Footage Cap: 35K)	✓ Translating/interpreting
✓ Life/career/executive coaching	✓ Travel agency (GL Square Footage Cap: 35K)
✓ Personal concierge/assistant	✓ Tutoring
REAL ESTATE	
Available Products: PL AND GL* PL Revenue Limit: \$5m (\$500K in CA) GL Pa \$2m Online (up to \$5m by phone) \$1m in NY State Exclusions: No PL in CO, IA,	
✓ Property management	✓ Real estate agent/broker (No PL in VT)
RETAIL	
Available Products: GL* GL Gross Sales/Revenue Limit: \$200K (up to \$3m for s	select professions) GL Coverage/Liability Aggregate Limit: \$2m
✓ Appliance stores (GL Revenue Limit: \$3M)	✓ Ice cream/snow cone/shaved ice cart operator
✓ Barbecue truck/trailer operator	✓ Jewelry stores (GL Revenue Limit: \$3M)
✓ Clothing apparel stores (GL Revenue Limit: \$3M)	✓ Lemonade cart operator
✓ Coffee/donut cart operator	✓ Mobile food concessions
✓ Electronic stores (GL Revenue Limit: \$3M)	✓ Mobile food services
✓ Food/beverage cart operator	✓ Mobile food vending services
✓ Food truck/trailer operator	✓ Mobile kitchen operator
✓ Florists (GL Revenue Limit: \$3M)	✓ Mobile street food vendor
✓ Home furnishing stores (GL Revenue Limit: \$3M)	✓ Other stores (no food/drink) (GL Revenue Limit: \$3M)
✓ Hot dog cart operator	✓ Other stores (with food/drinks) (GL Revenue Limit: \$3M)
✓ Ice cream truck operator	✓ Spack truck operator

603_appetite PL GL BOP 11/20 3 of 5

^{*} PL & GL: Available in all states except AK | * *BOP: Not available in AK, AL, AR, DE, FL, HI, ID, IA, KS, KY, LA, ME, MS, MT, NE, ND, NH, NM, NV, OK, OR, RI, SC, SD, TN, UT, VA, VT, WA, WV, WY | Underwritten by Hiscox Insurance Company Inc., a Chicago-based insurance company. Copyright © 2021 Hiscox Inc. All rights reserved.

TECHNOLOGY					
Available Products: PL, GL, BOP* PL Revenue Limit: \$5m GL Payroll Limit: \$3m BOP Square Footage Cap: 35K BOP Revenue Limit: \$3m PL/GL Coverage/Liability Aggregate Limit: \$2m Online (up to \$5m by phone) BOP Coverage/Liability Aggregate Limit: \$2m Online (up to \$4m by phone)					
✓ Application development: smartphone/mobile/tablet (PL Cap \$1M)	✓ Game developer				
✓ Application service provider	✓ IT consulting				
✓ Computer consultant	✓ IT project management				
✓ Computer programming services	✓ IT software/hardware training services				
✓ Computer system/network developer	✓ Internet hosting services				
✓ Custom software programmer/developer	✓ Software development				
✓ Data processing	✓ Value added reseller of computer hardware				
✓ Database designer	✓ Website design				

603_appetite PL GL BOP 11/20 4 of 5

^{*} PL & GL: Available in all states except AK | * *BOP: Not available in AK, AL, AR, DE, FL, HI, ID, IA, KS, KY, LA, ME, MS, MT, NE, ND, NH, NM, NV, OK, OR, RI, SC, SD, TN, UT, VA, VT, WA, WV, WY | Underwritten by Hiscox Insurance Company Inc., a Chicago-based insurance company. Copyright © 2021 Hiscox Inc. All rights reserved.



Product details

Hiscox specializes in offering tailored admitted coverage for small businesses.

Get instant coverage online or by phone.

	Professional Liability	General Liability	Business Owners Policy
What are the revenue limits?	Up to \$5 million	Up to \$5 million	Up to \$3 million
What are the coverage limits?	\$2 million aggregate available onlineUp to \$5 million aggregate upon submission to Hiscox	 \$2 million aggregate available online Up to \$5 million aggregate limit upon submission to Hiscox 	 \$2 million aggregate available online Up to \$4 million aggregate upon submission to Hiscox
Admitted product?	Yes	Yes	Yes
ISO based form?	No	Yes	Yes
Are defense costs included within limit?	Yes	No	No
Deductible	Various options ranging from \$0- \$10,000	No deductible	Various options ranging from \$500-\$10,000
What is covered?	Work completed by employees	Includes actions of employees and temporary staff	Combines general liability coverage with coverage for business assets
Minimum premium	\$270	\$350	\$500
Monthly cost?	Starts from \$22.50/mo.	Starts from \$29.17/mo.	Starts from \$41.67/mo.
Auto pay by credit card monthly?	Yes	Yes	Yes
What discounts are available (subject to minimum premium rules)?	• 5% multi-policy discount	5% multi-policy discountUp to 5% discount for work-from-home businesses	5% multi-policy discountUp to 5% discount for work-from-home businesses
Additional features	 \$200,000 software copyright infringement coverage added for most software businesses Full retro-coverage for unknown claims from previous work for most classes of business 	 Available as a stand-alone Damage to premises rented (\$100,000) Personal injury included for all classes of business (COBs) except direct marketing, public relations, graphic designers, real estate agents, legal services, recruiting, marketing and research consulting Optional business equipment coverage up to \$25,000 for most COBs 	 Up to \$250,000 in coverage for business contents Up to \$500,000 in coverage for buildings (subject to a 100 mile coastal restriction) Interruption of computer operations and loss of electronic data both covered up to \$10,000 Crime, data liability, and HNOA upgrades available Damage to premises rented (\$250,000)
Availability	All states except: AK	All states except: AK	All states except: AK, AL, AR, DE, FL, HI, ID, IA, KS, KY, LA, ME, MS, MT, NE, ND, NH, NM, NV, OK, OR, RI, SC, SD, TN, UT, VA, VT, WA, WV, WY

603_appetite PL GL BOP 11/20 5 of 5

^{*} PL & GL: Available in all states except AK | * *BOP: Not available in AK, AL, AR, DE, FL, HI, ID, IA, KS, KY, LA, ME, MS, MT, NE, ND, NH, NM, NV, OK, OR, RI, SC, SD, TN, UT, VA, VT, WA, WV, WY | Underwritten by Hiscox Insurance Company Inc., a Chicago-based insurance company. Copyright © 2021 Hiscox Inc. All rights reserved.